



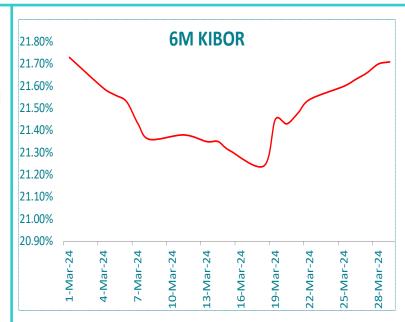


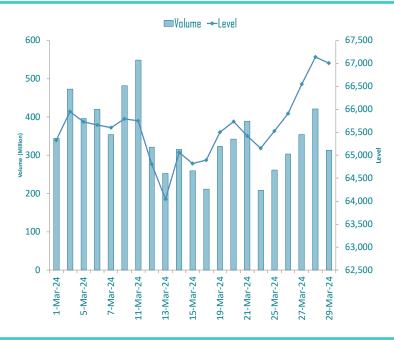
INVESTMENT: MATTERS

Market Review

Debt Market Review:

- Benchmark lending rate 6M KIBOR declined by 0.02% to 21.71% over the month. The latest cut-off for the T-Bills auction held stood at 21.66%, 20.39%, 20.90% for 3M, 6M, and 12M, respectively.
- CPI for the month of March 2024 was 20.68% compared to 23.06% for the previous month.





Equity Market Review:

KSE-100 Index increased by 3.76% over the month to end at 67,005.11 points. Average daily volume fell over the last month to 347mn. Foreign inflow of USD\$15.33mn (net) was recorded during the month.

Currency & Commodity Review:

- The PKR appreciated against the USD over the month by 0.42%, closing at PKR 277.9 at the interbank.
- Average crude prices increased by 5.18% and 3.77% from the previous month to end at US\$83.2 (WTI) & US\$87.5 (Brent) per barrel, respectively.

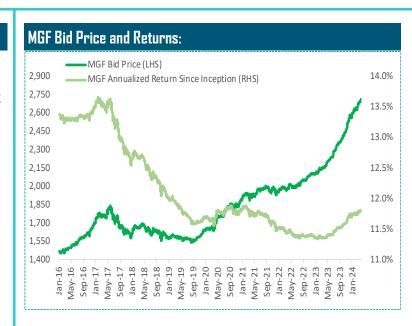
EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Managed Growth Fund (MGF)

Fund Objective:

MGF aims to provide stable returns with low volatility and medium risk profile.

It holds a diversified asset mix that includes government securities, bank deposits, and corporate debt securities, as well as equities with strong fundamentals, attractive yields, and sustainable growth.



Fund Information:

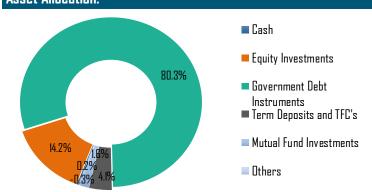
| Assets Under Management* | PKR 149.96 Billion |
|--------------------------|--------------------|
| Launch Date | 18-Mar-94 |
| Bid Price At Inception | 95.00 |
| Bid Price* | 2,713.70 |
| Category | Balanced |
| Pricing Mechanism | Daily (Forward) |
| Management Fee | 1.5% per annum |
| Expense Ratio CYTD | 0.38% |
| Pricing Days | Monday-Friday |
| Risk Profile | Medium |

*All returns above are net of charges

| *31st March 2024 | |
|-----------------------------------|----------|
| Fund Performance: | |
| Calendar YTD Return | 5.05% |
| One-Year Return | 25.68% |
| Three-Year Annualised Return | 12.21% |
| Five-Year Annualised Return | 11.33% |
| Ten-Year Annualised Return | 9.14% |
| | |
| Cumulative Return Since Inception | 2756.53% |
| Annualised Return Since Inception | 11.80% |
| | |

Asset Allocation:

A and Lower



| | Mar-24 | Feb-24 |
|---------------------------------|--------|--------|
| Cash | 0.2% | 0.2% |
| Equity | 14.2% | 14.1% |
| Government Debt | 80.3% | 80.3% |
| Other Debt | 4.1% | 4.1% |
| Mutual Funds | 1.6% | 1.6% |
| Others | -0.3% | -0.2% |
| Equity Sector Allocation | | |
| Commercial Banks | 32.2% | |
| Fertilizer | 18.4% | |
| Oil & Gas Exploration Companies | 18.2% | |
| Power Generation & Distribution | 11.0% | |
| Technology & Communication | 8.7% | |
| Others | 11.4% | |
| Credit Quality of Portfolio | | |
| AAA | 95.9% | |
| AA+ | 1.3% | |
| AA | 0.5% | |
| AA- | 2.1% | |

0.2%

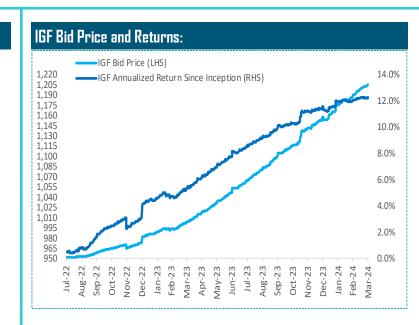
EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Income Growth Fund (IGF)

Fund Objective:

IGF aims to provide stable returns with low volatility and a low risk profile.

It holds a diversified asset mix that includes government securities and bank deposits.



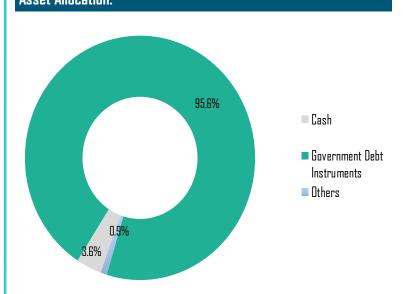
Fund Information:

| Assets Under Management* | PKR 2.03 Billion |
|--------------------------|------------------|
| Launch Date | 11-Mar-22 |
| Bid Price At Inception | 950.00 |
| Bid Price* | 1,205.48 |
| Category | Income Fund |
| Pricing Mechanism | Daily (Forward) |
| Management Fee | 1.5% per annum |
| Expense Ratio CYTD | 0.38% |
| Pricing Days | Monday-Friday |
| Risk Profile | Low |

*31st March 2024

| Fund Performance: | |
|---|--------|
| Calendar YTD Annualised Return | 17.34% |
| One-Year Return | 20.07% |
| Annualised Return Since Inception | 12.27% |
| Weighted average time to maturity (years) | 1.50 |
| | |
| *All returns above are net of charges | |

Asset Allocation:



| | Mar-24 | Feb-24 |
|-----------------------------|--------|--------|
| Cash | 3.6% | 4.3% |
| Government Debt | 95.6% | 94.4% |
| Others | 0.9% | 1.4% |
| Credit Quality of Portfolio | | |
| AAA | 100.0% | |

EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

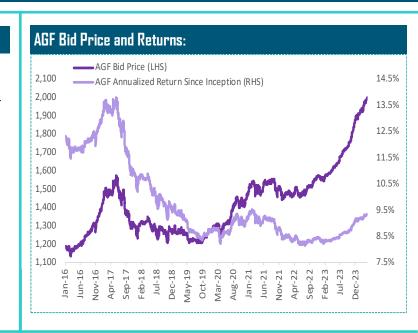
Aitemad Growth Fund (AGF)

Fund Objective:

AGF aims to provide reasonable total returns with a medium risk target.

AGF invests in Shariah-compliant

(i) deposits, (ii) Certificates of Investment (COI), (iii) government and corporate sukuk, and (iv) equities.



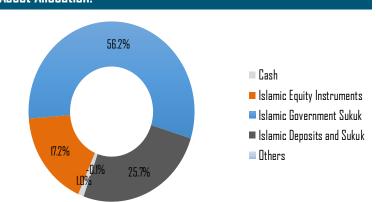
Fund Information:

| Assets Under Management* | PKR 8.05 Billion |
|--------------------------|------------------|
| Launch Date | 22-Feb-08 |
| Bid Price At Inception | 475.00 |
| Bid Price* | 2,001.71 |
| Category | Balanced |
| Pricing Mechanism | Daily (Forward) |
| Management Fee | 1.5% per annum |
| Expense Ratio CYTD | 0.38% |
| Pricing Days | Monday-Friday |
| Risk Profile | Medium |

*31st March 2024

| 0101 1141 011 202 1 | |
|---------------------------------------|---------|
| Fund Performance: | |
| Calendar YTD Return | 5.47% |
| One-Year Return | 25.79% |
| Three-Year Annualised Return | 10.13% |
| Five-Year Annualised Return | 9.65% |
| Ten-Year Annualised Return | 8.31% |
| | |
| Cumulative Return Since Inception | 321.41% |
| Annualised Return Since Inception | 9.34% |
| | |
| *All returns above are net of charges | |

Asset Allocation:



| | Mar-24 | Feb-24 | |
|---------------------------------|----------|--------|--|
| Cash | 1.0% | 1.0% | |
| Equity | 17.2% | 17.0% | |
| Government Debt | 56.2% | 56.4% | |
| Other Debt | 25.7% | 25.9% | |
| Others | -0.1% | -0.3% | |
| Equity Sector Allocation | | | |
| Oil & Gas Exploration Companies | 3 | 31.6% | |
| Fertilizer | 1 | 9.6% | |
| Power Generation & Distribution | 1 | 0.9% | |
| Commercial Banks | 1 | 0.8% | |
| Technology & Communication | ! | 9.4% | |
| Others | 1 | 7.7% | |
| Credit Quality of Portfolio | | | |
| AAA | AA 73.3% | | |
| AA+ | 8.5% | | |
| AA- | | 6.5% | |

11.8%

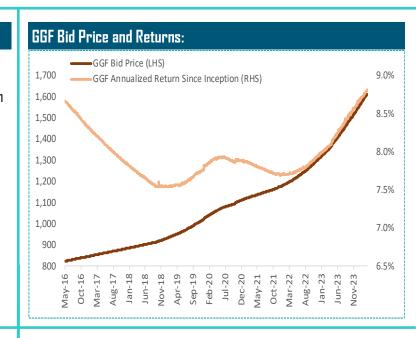
EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Guaranteed Growth Fund (GGF)

Fund Objective:

GGF is a low-risk fund that offers capital protection along with growth preservation — GGF guarantees that bid price will not fall.

 $\ensuremath{\mathsf{GGF}}$ invests only in short-term government, term deposits, and cash.



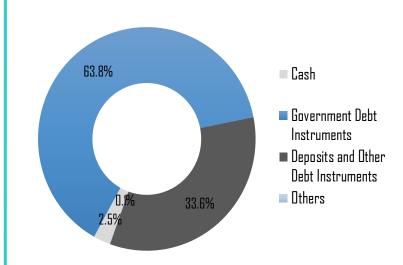
Fund Information:

| Assets Under Management* | PKR 8.42 Billion |
|--------------------------|-------------------|
| Launch Date | 07-Oct-09 |
| Bid Price At Inception | 475.00 |
| Bid Price* | 1,615.64 |
| Category | Money Market Fund |
| Pricing Mechanism | Daily (Forward) |
| Management Fee | 1.5% per annum |
| Expense Ratio CYTD | 0.38% |
| Pricing Days | Monday-Friday |
| Risk Profile | Low |
| | |

^{*31}st March 2024

| Fund Performance: | |
|---|---------|
| Calendar YTO Annualised Return | 19.76% |
| One-Year Return | 19.73% |
| Three-Year Annualised Return | 12.62% |
| Five-Year Annualised Return | 11.22% |
| Ten-Year Annualised Return | 8.46% |
| Cumulative Return Since Inception | 240.13% |
| Annualised Return Since Inception | 8.82% |
| Weighted average time to maturity (years) | 0.22 |
| *All returns above are net of charges | |

Asset Allocation:



| | Mar-24 | Feb-24 | |
|-----------------------------|--------|--------|--|
| Cash | 2.5% | 7.5% | |
| Government Debt | 63.8% | 58.0% | |
| Other Debt | 33.6% | 34.5% | |
| Others | 0.1% | 0.0% | |
| Credit Quality of Portfolio | | | |
| AAA | 82.5% | | |
| AA+ | 6.0% | | |
| AA | 2.5% | | |
| AA- | 9.0% | | |

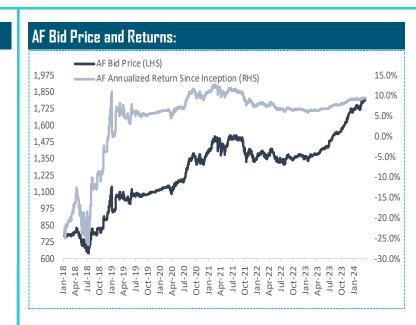
EFU LIFE ASSURANCE LTD INVESTMENT MATTERS

Aggressive Fund (AF)

Fund Objective:

AF aims to provide superior risk-adjusted returns and has a high risk profile.

AF invests in (i) equities (ii) deposits, and (iii) government and corporate debt instruments.



Fund Information:

| Assets Under Management* | PKR 1.15 Billion |
|--------------------------|------------------|
| Launch Date | 04-Apr-17 |
| Bid Price at Inception | 950.00 |
| Bid Price* | 1,803.79 |
| Category | Aggressive |
| Pricing Mechanism | Daily (Forward) |
| Management Fee | 1.5% per annum |
| Expense Ratio CYTD | 0.38% |
| Pricing Days | Monday-Friday |
| Risk Profile | High |

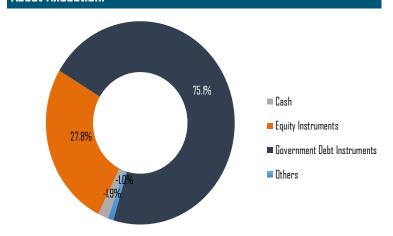
*31st March 2024

| Fund Performance: | |
|-----------------------------------|--------|
| Calendar YTD Return | 4.80% |
| One-Year Return | 30.06% |
| Three-Year Annualised Return | 7.61% |
| Five-Year Annualised Return | 10.73% |
| Annualised Return Since Inception | 9.60% |

*All returns above are net of charges

Asset Allocation:

AAA



| | Mar-24 | Feb-24 | |
|---------------------------------|--------|--------|--|
| Cash | -1.9% | -0.8% | |
| Equity | 27.8% | 26.8% | |
| Government Debt | 75.1% | 74.9% | |
| Others | -1.0% | -1.0% | |
| Equity Sector Allocation | | | |
| Commercial Banks | | 36.5% | |
| Oil & Gas Exploration Companies | 19.7% | | |
| Fertilizer | 14.0% | | |
| Cement | 9.3% | | |
| Power Generation & Distribution | 6.7% | | |
| Others | 13.8% | | |
| Credit Quality of Portfolio | | | |

100.0%